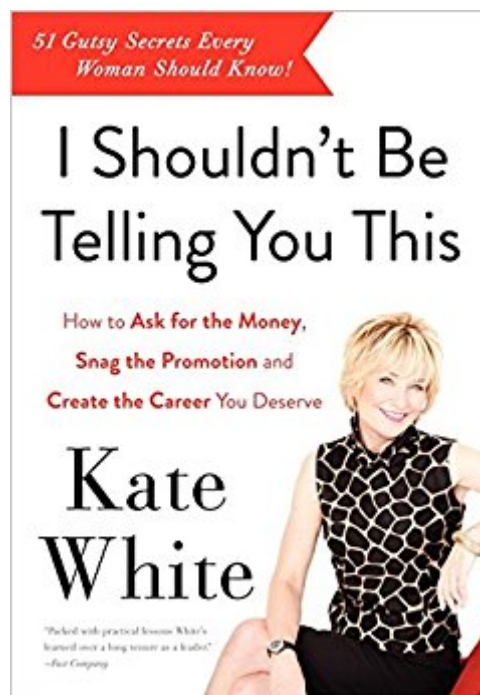




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# I Shouldn't Be Telling You This: How To Ask For The Money, Snag The Promotion, And Create The Career You Deserve



## Synopsis

New York Times bestselling author Kate White is the editor-in-chief of Cosmopolitan, the #1 young women's magazine in the world, and a hugely successful businesswoman. In *I Shouldn't Be Telling You This*, she shares her secrets to success. A witty, wise, straight-talking career guide for women, *I Shouldn't Be Telling You This* is the perfect book for the current economic climate, whether you're just starting out, re-entering the workforce after maternity leave, or simply looking for a career change; essential tips and bold strategies from a gutsy innovator who helped increase Cosmo's circulation by half a million copies per month.

## Book Information

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## Customer Reviews

“White offers straight-shooting career advice to women at all stages of their professional lives. Her advice is useful and delightfully no-nonsense. A smart, savvy guide for working women looking to climb the professional ladder and maintain positions of power.” • (Kirkus Reviews) “This is NOT your mother's plodding, nose-to-the-grindstone, put-on-a-power-suit career guide. Kate White gives us her witty and wise secret sauce to fast-tracking your career, thinking big, having fun, getting the money you deserve--all while pursuing your passion.” • (Claire Shipman, ABC News Correspondent and co-author of *Womenomics*) “Kate's fierce courage and determination make this book a witty, fun, and refreshingly blunt read for career women-teachers and CEOs alike.” • (Mika Brzezinski, MSNBC's *Morning Joe* co-host and author of *Knowing Your Value*) “*I Shouldn't Be Telling You This* packs a powerful punch: Ms. White covers every possible topic the up-and-coming female executive will need to tuck into her Prada

portfolio. This book should be on every career-minded woman's bookshelf dog-eared and well read. • (New York Journal of Books) I Shouldn't Be Telling You This is packed with practical lessons she's learned over a long tenure as a leader. • (Fast Company) It will come as no surprise that White, the editor-in-chief of Cosmopolitan magazine, would write a career guide that's lively, funny, and rife with quick-read tips. White's enthusiasm and verve combine with tales of challenges and successes from a fascinating career....An energetic, inspiring career memoir. • (Publishers Weekly) White's advice is smart and pithy-and maybe I shouldn't be telling you this, but guys can get plenty from this book, too. • (Reader's Digest)

Kate White "New York Times bestselling author, former editor in chief of Cosmopolitan, and frequent speaker on success and leadership" shares her secrets in this witty, straight-talking new career guide for women. I Shouldn't Be Telling You This gives you all the secrets you need to become a success, go even bigger with it, and savor every second. It is jam-packed with insider strategies, interviews with women at the top of their game, and advice from Kate's own career running five major magazines. She shows women how to: Land a Job You're Passionate About for the Money You Want Use "Bitch Envy" to Your Advantage Radiate Confidence and Get Buzzed About Dazzle in Your New Position and Not Succumb to Sudden Promotion Syndrome Unlock Your Inner Leader and Manage People Brilliantly But more than anything, Kate says, you have to go big or go home "with your ideas, your personal brand, and your vision for the future" all with her irreverent wit and candid style.

I am excited to review this book because of the direct impact it had on my situation. I am a working mom which is challenging in it's own right but to make it even more so, I decided to go into the construction industry. I had the attitude Kate talks about in her book that "they" will see how hard I work and reward me, or I didn't want "them" to think I was greedy or not like me so I didn't ASK for a lot. I have been working in this field for the past 20 years with that attitude. I had read all of the staple books, "How to Win Friends and Influence People", "Nice Girls Don't Get the Corner Office", "Lean In", Dale Carnegie and Stephen Covey books, and many many more. Some of the things I read made sense and some I even applied. After reading Kate's book I immediately went out and bought 3 more copies, one for each niece and one for my daughter in law. While I really hate to sound like a stalker fan, I have to admit that I have been listening to Kate's book on audio every morning, on my commute, for the past month. It is giving me insight on a daily basis and I am making some rewarding changes to my thinking! Love, love, love it! In fact I recently told my mom

that no other book as had this big of an impact on me since the Bible (dramatic I know).

HONESTY IS HER BEST POLICY! Becoming a recent young professional, I turn to Kate's book time and time again. Only to find validation for my own experiences and tips on how to navigate new ones. Laced with grace, professionalism, and prose, I highly recommend this book to any woman (or man!) in the working world.

I just finished the book! I wish it was I had this when I started my career. The book could be used as a resource manual and does provide positive inspiration. I actually gave it to my son who is 23 and doing well in hr for a Fortune 500 company fresh out of college. So much advice for career!!  
Shouldn't Be Telling You This: How to Ask for the Money, Snag the Promotion, and Create the Career You Deserve

Excellent product, excellent seller

Such an amazing book. I highly suggest this for women (and men) who are ambitious and looking for ways to improve. I cannot believe how amazing Kate is, she uses her past experience to prove that you can make a difference and that we all make mistakes. I'll certainly be buying this book for a couple of my friends! Thanks Kate! You're such an amazing role model!

This book is a must read for any career woman!!

Received as advertised and described.

I found her experiences and insight to be extremely practical for my career. I've implemented some things and have been awarded with the opportunity to do a presentation to my colleagues! This inspired me to get my career in drive. I hope many others read and glean the values too.

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